

**OAK RIDGE CHAMBER OF COMMERCE  
SIX STRATEGIC PROGRAM AREAS**

**RESIDENCY**

Vice Chairman 2011 – Chuck Hope  
Chuck's Car Care Center

**RETAIL/COMMERCIAL DEVELOPMENT**

Vice Chairman 2011 – Steve Whitson  
H-S Whitson Construction Company

**ORGANIZATIONAL VALUE**

Vice Chairman 2011 – Robert Smith  
US Department of Energy-ORO

**QUALITY OF LIFE**

Vice Chairman 2011 – Brenda Curtis  
WSI

**ADVOCACY**

Vice Chairman 2011 – Kerry Trammell  
NHC Health Care

**JOB CREATION/CAPITAL INVESTMENT**

Vice Chairman 2011 & Chairman of the  
Oak Ridge Economic Partnership –  
David Bradshaw, SunTrust Bank

*We invite and challenge you to join  
us in strengthening our community.  
Let's work together to make it the  
best we can! Membership in the  
Chamber is an investment in the  
future of Oak Ridge that's sure to  
grow many times over your  
initial investment.*

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**OAK RIDGE**  
*Chamber of Commerce*

**THE OAK RIDGE  
CHAMBER of COMMERCE  
IS  
GOOD for BUSINESS!**

The mission of the Oak Ridge Chamber of Commerce is to enhance the economic vitality of the greater Oak Ridge area while providing value to our members.

## BENEFITS of MEMBERSHIP

A national study reveals that membership in a local chamber of commerce can significantly boost a business's image among consumers and other businesses.

The study of 2000 U.S. adults by The Shapiro Group, an Atlanta-based market research firm, shows that when consumers know that a business is a member of a local chamber, they are 44% more likely to rate it favorably.

The study reveals good news for all chamber members:

Consumers who are told that a business is a chamber member are 51% more likely to be aware of it and 57% more likely to think positively of its local reputation.

Consumers are 63% more likely to buy goods and services from a company that is a member of the local chamber of commerce.

When decision-makers believe that a business is a chamber member, they are 59% more likely to buy goods and services from that business.

When consumers believe that a restaurant is a chamber member, they are 40% more likely to eat at that restaurant.

82% of respondents believe that the local chamber of commerce helps create jobs and promotes local economic development.

If your company is a member, everyone in your organization who contributes to the success of your business also belongs to the Oak Ridge Chamber of Commerce. Encourage staff involvement in Chamber activities, and when the invitation arrives for one of our networking events, bring members of your staff with you so that the whole team benefits from your Chamber investment.

**NEW MEMBER LUNCHEON** - Once a quarter the Chamber hosts a Luncheon for new members. You will meet other new members, Chamber staff and Board of Directors and learn how to get involved in the Chamber.

**NETWORKING OPPORTUNITIES** - Business & Breakfast and Business After Hours, held at member business locations throughout the community, provide members the opportunity to make new contacts, renew acquaintances and exchange business information in an informal social environment.

**MAILING LABELS** - If you are planning a special celebration or event and want to share the news with the business community, our labels save your staff time spent compiling and typing a list.

**CHAMBER E-NEWSLETTER** - Distributed weekly via e-mail to keep you informed and up-to-date on the latest Chamber news and events.

**IN THE NEWS** - Announce your company's accomplishments, promotions and new hires to the business community through the "Members at Work" section of *Acorn*, the Chamber's monthly newsletter.

**BUYERS GUIDE** - Receive three listings in the Chamber's Buyers Guide and a direct link to your company's web site at [www.oakridgechamber.org](http://www.oakridgechamber.org).

**REFERRAL SERVICES** - The Chamber is a source the public relies on for business referrals, and our *Buyers Guide* is often the first exposure people have to Oak Ridge.

**NATIONJOB™** - Find qualified candidates with a minimum investment of time and effort through the number one community based job network in the nation.

**BUSINESS TO BUSINESS EXPO** - Plan to exhibit and promote your products and services at this annual business-to-business trade show.

**SMALL BUSINESS COUNSELING** - Free counseling is available at the Small Business Development Center. Get practical advice on how to solve small business problems or get your business or marketing plan analyzed.

**WINDOW DECAL** - Our window decal signifies your commitment to continuing the tradition of fair and honest business dealings in Oak Ridge. Display it proudly.

**COMMUNITY PARTNER** - In appreciation of your dedication to strengthening our organization and the community, your company will be included in the list of Chamber member firms published quarterly in *The Oak Ridge Observer*.

**GET INVOLVED!** - Everyone has a special interest in one or more aspects of the quality of life here, contributing to the increase of housing and residents or expanding membership services. If you have a concern and the time to be involved, you can bet we have a strategic program area task force to positively direct your energies so sign up and get involved today.



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